India's Biotechnology Sector

How India is Reinventing the Future





What exactly is Biotechnology?



Biotechnology is a combination of two words: biology and technology. It refers to the use of biological systems in a variety of industrial applications. The biotechnology business in India is still in its infancy, but it has enormous potential for future growth and expansion.

The development of contemporary infrastructure facilities such as well-equipped laboratories, educational institutions offering expertise in biotechnologyrelated subjects,..

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Biotech Sector





...and a competent labour pool are major driving forces behind the rise of the Indian biotechnology industry. Through the National Biotech Development Strategy (NBDPS) 2011-2020, the government has made many efforts to stimulate research and development activities in the biotech sector.





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NBDPS focuses on improving universities' and institutes' R&D capacities, as well as establishing infrastructure for conducting research and capacity building through skills training programmes.

> Related Feasibility Study Reports: <u>Biotechnology, Bio-Technology, Industrial</u> <u>Biotechnology, Biotech Sector, Industry, Biotech Projects, Enzymes Papain,</u> <u>Phytase, Lipase, Enzyme, Food Biotechnology, Industrial Enzymes, Vermiculture ,</u> <u>Vermicompost , Biofertilizer, Organic Farming, Biogas</u>



Genetic engineering and molecular biology, drug research and development, agricultural biotechnology, and bioinformatics are all key focal areas for NBDPS. All of these steps will contribute to the biotechnology industry's growth in India in the next

An Overview of Indian Biotechnology Industry

India is one of the top 12 biotechnology destinations in the world, and the Asia Pacific region's third largest biotechnology destination. The Biotech sector is expected to reach a market size of \$70.2 billion in 2020, up 12.3% from the previous year.



Over the last five years, the bioeconomy has seen a nearly 95% increase in valuation, with the COVID-19 epidemic increasing it even more. In recent years, the **BioEconomy's contribution** to national GDP has also increased considerably.

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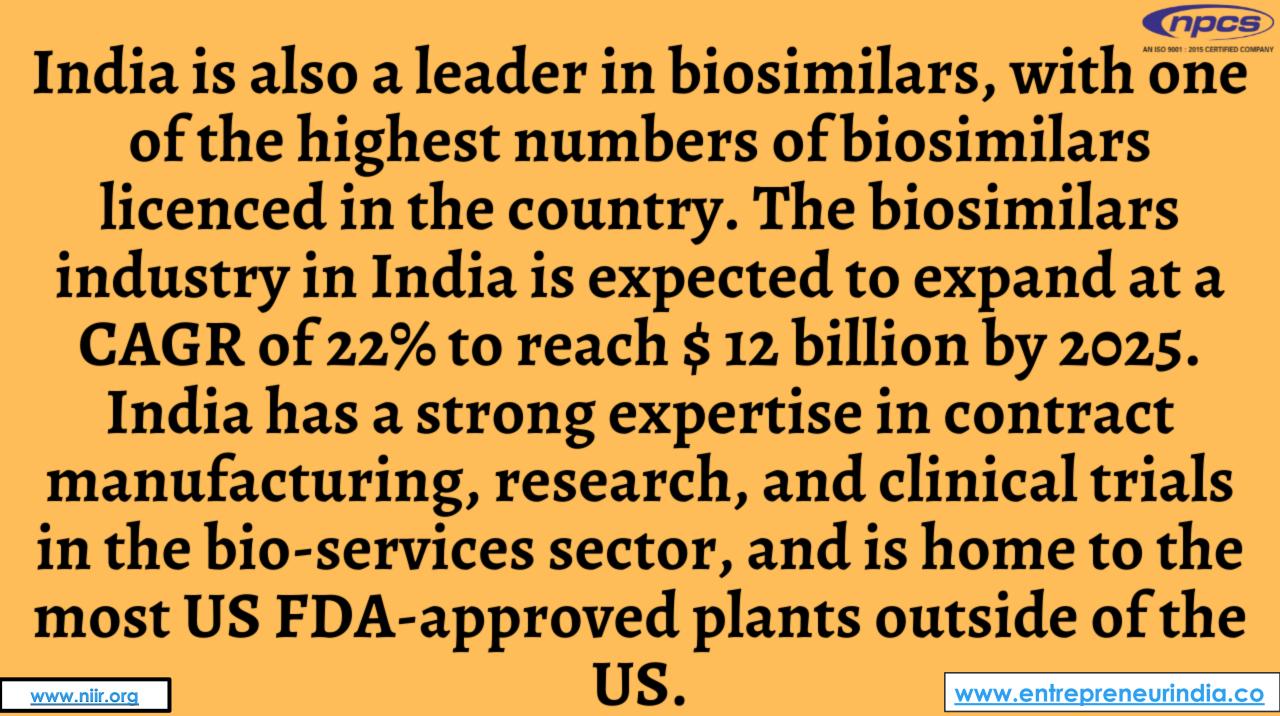
The BioEconomy contributed 1.7 percent of GDP in 2010, but by 2020, it will have increased to 2.7 percent. The sector is also contributing more to national GDP and is an important part of India's goal of being a \$5 trillion economy by 2024. Biopharmaceuticals, BioIndustrial, **Bioagriculture, BioIT, and BioServices are** <u>the several types of biotech in India.</u>

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India has emerged as a key vaccine maker in the biopharmaceuticals sector, with a leadership position in the provision of DPT, BCG, and measles vaccinations, among others.





Because of the large number of science and technology graduates, India's biotech industry has over 5,000 enterprises (760 core corporations and 4,240 start-ups) 6 and a highly skilled resource pool.

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In the Central and Southern Asia area, India is also placed first in the Global Innovation Index.

With a CAGR of 16.4%, the market is expected to reach \$150 billion by 2025.
An increase of 12.3% year over year (FY19 to FY20)



- There are over 5075 biotech startups, with 10,000 predicted by 2025.
- More than 760 biotech businesses and 200 biotech products
- Biotech startup growth has increased at a 38.1 percent compound annual growth rate (CAGR) during the last seven years.



For greenfield pharma, 100% FDI is allowed through the automatic approach. 1 million+ skilled biotech workforce

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<u>Biofertilizer, Organic Farming</u>





Why should you be Interested in The Industry?

The Indian biotechnology industry is one of the most thriving in the country, and it is set to grow at a breakneck pace. Biotechnology companies are now working on goods that incorporate a variety of cutting-edge technologies.



Many sectors, including as microbiology, DNA sequencing technology, bioinformatics, synthetic biology, and genetic engineering, have seen an increase in job opportunities.





Let's take a look at how India's biotech industry has grown so swiftly. Huge government investments, the availability of skilled specialists, cost-effective research tools, and the implementation of government regulations are all elements that have contributed to its success.





Pharmaceutical and Biotech Products (PBPP), Bio-Services (BSP), and Bio-Instruments are the three key segments of India's biotechnology business (BI). The **PBPP** segment has a market share of more than 90%, whereas BSP and BI each have a market share of only 5%.



Drug Discovery, Clinical Research, Contract Manufacturing, and Molecular Diagnostics are the four sub-segments of the PBPP segment. Due to increased demand from western markets, the Drug Discovery subsegment has grown at a rate of over 15% in recent years. Similarly, the Clinical Research sub-segment is predicted to increase at a similar rate, owing to its enormous potential in rising nations such as In www.entrepreneurindia.co www.niir.ora



How Does The Indian Biotech Industry Work?

Almost all pharmaceutical businesses work on applied research and developing novel therapies or products in India's biotech industry, which is based on a mix of basic and applied research. In 2009, the Indian government contributed 15% of money to biotechnology research, making it one of the world's major supporter

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As a result, India has been regarded as a global leader in biotechnology for more than three decades. Cipla, for example, was one of the first private companies to produce antiviral medications in the wake of the HIV/AIDS crisis. Sun Pharma was also one of the first companies to create anti-cancer medications and vaccinations for infectious diseases like malaria.



Industry Scenario

The Indian biotechnology industry, which was valued at \$70.2 billion in 2020, is expected to grow to \$150 billion by 2025. The sector is positioned for expansion, fueled by expanding domestic and worldwide demand.

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Domestic demand is increasing as a result of programmes like Ayushman Bharat, the world's largest government-sponsored healthcare insurance scheme, while international demand for Indian vaccines and biopharmaceuticals continues to expand. India is a significant destination for contract production and clinical trials, exporting vaccines to over 150 nations.



India was also one of the first countries to establish a Biotechnology Industry Department.

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Furthermore, the Department has established BIRAC (Biotechnology Industry Research Assistance Council), a non-profit organisation whose mission is to strengthen and empower emerging biotechnology businesses to engage in strategic research and innovation by guiding them from concept to commercialization.





The percentage share of the biotechnology segments is:

- Vaccine 17.8%
- BioIT/Healthcare Research 15%
- COVID Bioeconomy 7.8%
- Diagnostics/Medical Devices 25.6%
- **BT Cotton 14.4%**
- Biofertilizers/Biopesticides 1.4%
- Enzyme 3.7%
- Biofuels- 3.6%

<u>**Dialogics/Therapeutics – 10.7%</u>**</u>

Growth Drivers



Population Growth By 2027, India will overtake China as the world's most populated country.

Spending On Public Health Is Increasing Government healthcare spending increased to 2.1 percent of GDP in FY21-22, up from 1.3 percent in FY16, with a goal of 2.5 percent by





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Initiatives to Strengthen Capacity Supported by the 'National Biopharma Mission,' a joint industry-academic effort to improve worker skills.

Read our Books Here: <u>Biotechnology, Nanoscience, Nanotechnology, Enzymes, Food</u>

Biotechnology, Vermiculture, Vermicompost, Bio-Fertilizer, Organic Farming,

<u>Biogas</u>





The National Biomedical Resource Indigenisation Consortium (NBRIC) is a non-profit organisation dedicated to Using policy, funding, and the removal of infrastructure and regulatory constraints, India can become a net exporter of affordable diagnostics and testing kits, personal protective equipment (PPE) kits, and vaccines.

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The Government can help Improve EoDB by Serving as an Enabler Critical policy initiatives such as 'Make in India,' 'Startup India,' and 'Atmanirbhar Bharat Abhiyan' are being improved by the government as an enabler (boosting domestic manufacturing capacity).







Biosimilars' Emerging Hub More biosimilars have been approved in the United States than in any other country. The biologics and biosimilars sector in India is expected to develop at a CAGR of 22% to USD 12 billion by 2025.

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Infrastructure Development of **High Quality** The Department of **Biotechnology and BIRAC** sponsor 9 biotech parks, 4 biotech science clusters, and 60+ bio-incubators.

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Leading Vaccine Producer Mission Indradhanush, the **Electronic Vaccine Intelligence** Network, and the National **Cold Chain Management** Information System are three of the world's leading vaccine suppliers, supplying to over 150 nations with government support www.entrepreneurindia.co

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NATIONAL BIOPHARMA MISSION

The National Biopharma Mission - Innovate in India (I3) With USD 250 million in support from the DBT and the World Bank, the National **Biopharma Mission - Innovate** in India (I3) aims to prepare India's technological and product development skills in biopharm www.entrepren



Mission for Digital Health in the **United States** Health ID card - health ID, digidoctor, telemedicine, ePharmacy, healthcare registry, and personal digital health records are all part of the mission to enhance access to digital healthcare and ensure responent entrepreneurindia.co

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GOVERNMENT/MINISTRY DEPARTMENT

- Biotechnology Industry Research Assistance Council
- <u>Department of Biotechnology</u>
- Principal Scientific Adviser to the Government of India

INDUSTRY ASSOCIATIONS

- All India Biotech Association BIO
- Association of Biotechnology Led Enterprises
- The Biotech Research Society, India



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Major Queries/Questions Answered in Our Report?

- 1. How has the industry performed so far and how will it perform in the coming years?
- 2. What is the Project Feasibility of the Plant?
- 3. What are the requirements of Working Capital for setting up the plant?
- 4. What is the structure of the industry and who are the key/major players?



- **5.** What is the total project cost for setting up the plant?
- 6. What are the operating costs for setting up the plant?
- 7. What are the machinery and equipment requirements for setting up the plant?
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?
- **9.** What are the requirements of raw material for setting up the plant?



10.Who are the Suppliers and Manufacturers of Raw materials for setting up the plant?

- **11. What is the Manufacturing Process of the plant?**
- 12.What is the total size of land required for setting up the plant?
- **13.What will be the income and expenditures for the plant?**
- 14.What are the Projected Balance Sheets of the plant?



15.What are the requirement of utilities and overheads for setting up the plant?

16.What is the Built up Area Requirement and cost for setting up the plant?

17. What are the Personnel (Manpower) Requirements for setting up the plant?

18.What are Statistics of Import & Export for the Industry?

19.What is the time required to break-even?



20.What is the Break-Even Analysis of the plant? **21.**What are the Project financials of the plant? **22.What are the Profitability Ratios of the plant? 23.**What is the Sensitivity Analysis-Price/Volume of the plant? **24.What are the Projected Pay-Back Period and IRR of the plant? 25.**What is the Process Flow Sheet Diagram of the plant? **26.**What are the Market Opportunities for setting up the plant? **27.**What is the Market Study and Assessment for setting up the plant?

28.What is the Plant Layout for setting up the plant?



	Project Financials	
•	Project at a Glance	Annexure
•	Assumptions for Profitability workings	1
•	Plant Economics	2
•	Production Schedule	3
•	Land & Building	4
	Factory Land & Building Site Development Expenses	





•	Plant & Machinery
•	Other Fixed Assets
•	Working Capital Requirement Per Month





•	Overheads Required Per Month and Per	
Annum		
	Utilities & Overheads (Power, Water and Fuel Expenses	
etc.)		
	Royalty and Other Charges	
	Selling and Distribution Expenses	
•	Salary and Wages	
•	Turnover Per Annum 10	
•	Share Capital	
	Equity Capital	
	Preference Share Capital	





- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals





• Annexure 3 :: Assessment of Working Capital requirements

- Current Assets
- Gross Working Capital
- Current Liabilities
- Net Working Capital
- Working Note for Calculation of Work-in-process
- Annexure 4 :: Sources and Disposition of Funds





• Annexure 5 :: Projected Balance Sheets

- ROI (Average of Fixed Assets)
- RONW (Average of Share Capital)
- ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios
- **D.S.C.R**
- Earnings Per Share (EPS)
- Debt Equity Ratio





• Annexure 7 :: Break-Even Analysis

- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- **B.E.P**





• Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP





- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/ Items



- Annexure 14 :: Product wise Domestic Sales Realisation
- Annexure 15 :: Total Raw Material Cost
- Annexure 16 :: Raw Material Cost per unit
- Annexure 17 :: Total Lab & ETP Chemical Cost
- Annexure 18 :: Consumables, Store etc.
- Annexure 19 :: Packing Material Cost
- Annexure 20 :: Packing Material Cost Per Unit





- Annexure 21
- Annexure 22
- Annexure 23
- Annexure 24
- Annexure 25
- Annexure 26
- Annexure 27
- Annexure 28

- **Employees Expenses**
- **Fuel Expenses**

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- **Power/Electricity Expenses**
- **Royalty & Other Charges**
- **Repairs & Maintenance Expenses**
- **Other Manufacturing Expenses**
- **Administration Expenses**
- Selling Expenses





- Annexure 29 :: Depreciation Charges as per Books (Total)
- Annexure 30 :: Depreciation Charges as per Books (P & M)
- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
- Annexure 32 :: Depreciation Charges as per IT Act WDV (P & M)
- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR





Reasons for Buying Ou Project Report

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- The report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas
 like industry size, market potential of the product and reasons
 for investing in the product
- \checkmark This report provides vital information on the product like it's
 - characteristics and segmentation
- \checkmark This report helps you market and place the product correctly

by identifying the target customer group of the product

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- ✓ This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials
- ✓ The report provides a glimpse of government regulations applicable on the industry
- ✓ The report provides forecasts of key parameters which helps anticipate the industry performance and make sound business

decisions





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- Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.
- The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players
- We use reliable sources of information and databases. And information from such sources is processed by us and included in the report



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Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank. We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....Read more

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Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation

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- o Aluminium And Aluminium Extrusion Profiles & Sections,
- Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- o Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling



- o Bamboo And Cane Based Projects
- o Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- o Confectionery, Bakery/Baking And Other Food
- Cereal Processing

- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct



- Copper & Copper Based Projects
- Dairy/Milk Processing
- o Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- Food, Bakery, Agro Processing



- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- o Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- o Herbal Based Projects
- Inks, Stationery And Export Industries





- Infrastructure Projects
- Jute & Jute Based Products
- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- o Organic Farming, Neem Products Etc.





- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- o Plantations, Farming And Cultivations
- Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.



- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals



- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- \circ Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable



Objective

- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
 - Growth drivers of the industry
 - Latest market trends
 - Insights on regulatory framework
 - SWOT Analysis
 - Demand-Supply Situation
 - Foreign Trade
 - Porters 5 Forces Analysis





- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
 - Key players with their market shares
 - Financial comparison of present players







- Venturist/Capitalists
- Entrepreneur/Companies
- Industry Researchers
- Investment Funds
- Foreign Investors, NRI's
- Project Consultants/Chartered Accountants
- Banks
- Corporates

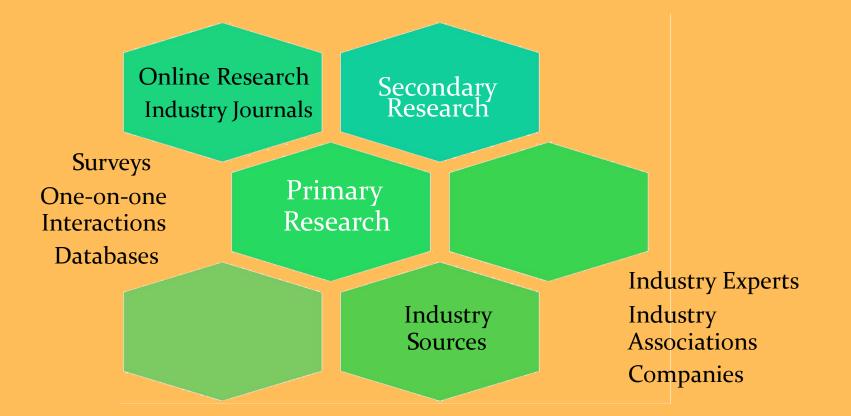
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∞Our research team comprises of experts from various financial fields:

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Structure of the Report

- 1. Overview
- 2. Market Analysis
 - 2.1Growth Drivers
 - 2.2Emerging Trends in the Industry
 - 2.3Regulatory Framework
 - 2.4SWOT Analysis
 - 2.5Herfindahl–Hirschman Index (HHI)
- 3. Market Forecasts
- 4. Key Players





- 5. Key Financials and Analysis
- 5.1 Contact Information
- 5.2 Key Financials
- 5.3 Financial comparison
- 6. Industry Size & Outlook









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